## **Quarterly Industry Update**

As of September 30, 2015 Industry: Building Materials

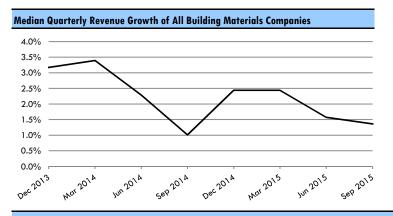


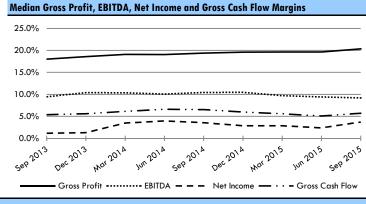
### Industry Summary

Cogent Valuation identified Building Materials publicly traded companies, IPOs, and recent M&A transactions within the Building Materials industry, which provides a basis for market and transaction pricing that can be used by your firm in estimating market sentiment and its impact on your firm's value. Over the last year since September 30, 2014, the median 52-week share price return of the Building Materials industry was 9.4%. Between September 30, 2013 and September 30, 2015, the median EV/EBITDA multiple decreased from 12.9 to 12.3. However, the median price-to-earnings multiple increased from 22.4 to 25.4 over the same period.

Comparable Public Company Key Statistics											
Median 52-Week Return Median 3-Year CAGR Return	9.4% 17.5%	Median EV/Revenue Multiple Median EV/EBITDA Multiple			1.2x 12.3x	M	25.4x 20.3x				
Comparable Public Company Market Pri	ce Returns As o										
	YTD	3 Month	1 Year	2 Year	3 Year	5 Year	2014	2013	2012	2011	2010
Armstrong World Industries, Inc.	-11.3%	-10.4%	-14.8%	-6.8%	1.0%	2.8%	-11.3%	13.6%	15.6%	2.0%	10.5%
Handy & Harman Ltd.	90.1%	-30.8%	-8.7%	0.2%	17.5%	23.5%	90.1%	60.7%	52.2%	-24.0%	442.5%
Headwaters Incorporated	53.1%	3.2%	<b>49.9</b> %	44.6%	<b>41.9</b> %	39.2%	53.1%	14.4%	285.6%	-51.5%	-29.8%
Martin Marietta Materials, Inc.	10.4%	7.4%	17.8%	24.4%	22.4%	14.6%	10.4%	6.0%	25.0%	-18.2%	3.2%
Masonite International Corporation	2.4%	-13.6%	9.4%	11.3%	20.1%	10.4%	2.4%	81.8%	37.5%	-26.2%	-10.3%
Mueller Industries Inc.	8.4%	-14.8%	3.6%	3.1%	9.2%	17.4%	8.4%	<b>25.9</b> %	30.2%	17.5%	31.6%
Owens Corning	-12.1%	1.6%	32.0%	5.0%	7.8%	10.3%	-12.1%	10.1%	28.8%	-7.8%	21.5%
Patrick Industries Inc.	52.0%	3.8%	<b>39.8</b> %	40.4%	56.4%	<b>94</b> .5%	<b>52.0</b> %	85. <b>9</b> %	279.5%	116.4%	-22.0%
Ply Gem Holdings, Inc	-22.5%	-0.8%	7. <b>9</b> %	-8.5%	N/A	N/A	-22.5%	N/A	N/A	N/A	N/A
Stock Building Supply Holdings, Inc.	-15. <b>9</b> %	-9.9%	1 <b>2</b> .1%	15.8%	N/A	N/A	-15. <b>9</b> %	N/A	N/A	N/A	N/A
USG Corporation	-1.4%	-4.2%	-3.2%	-3.5%	6.6%	15.1%	-1.4%	1.1%	176.3%	-39.6%	19.8%
Median of Industry Public Companies	2.4%	-4.2%	9.4%	5.0%	17.5%	15.1%	2.4%	14.4%	37.5%	-18.2%	10.5%

(Multiple year periods are calculated as the average annual return.)





### Median Public Company Multiples of the Building Materials Industry

Date:	9/30/2013	12/31/2013	3/31/2014	6/30/2014	9/30/2014	12/31/2014	3/31/2015	6/30/2015	9/30/2015
EV/Revenues Multiple	1.3x	1.3x	1.2x	1.2x	1.1x	1.2x	1.3x	1.4x	1.2x
EV/EBITDA Multiple	12.9x	13.5x	13.6x	14.3x	13.1x	12.6x	12.9x	13.0x	12.3x
Price/Earnings Multiple	22.4x	34.0x	27.9x	19.9x	16.9x	35.9x	34.0x	31.5x	25.4x
EV/Gross Cash Flows Multiple	21.4x	20.6x	22.9x	23.2x	22.2x	22.9x	26.3x	21.5x	20.3x

This industry research is provided at no charge to Cogent Valuation's clients. Research or detailed information not covered in this report can be obtained for a fee. Contact Vanita Spaulding at 818-905-8330 for additional information or questions in connection with this research report. Copyright © 2015 Cogent Valuation. All Rights Reserved.

# **Quarterly Industry Update**

## As of September 30, 2015 Industry: Building Materials



### Industry Initial Public Offerings (dollars in millions, except share prices)

Median of Al	l IPOs	nm	nm	\$187.7	\$968.8	\$475.1	\$1,885.6	\$100.7	\$8.2	\$130.7
12/13/2004	Bluelinx Holdings Inc.	\$13.50	9.5	\$128.3	\$1,293.3	\$730.6	\$5,518.8	\$185.4	\$92.3	\$202.6
5/22/2013	Ply Gem Holdings, Inc	\$21.00	15.8	\$331.6	\$906.1	\$1,016.3	\$1,139.2	\$119.3	(\$41.5)	\$143.6
2/5/2013	Boise Cascade Company	\$21.00	11.8	\$247.1	\$1,031.5	\$219.6	\$2,631.9	\$82.0	\$26.4	\$117.9
<u>Offer Date</u> 8/8/2013	<u>Company Name</u> Stock Building Supply Holdings, Inc.	<u>Offer Price</u> \$14.00	<u>Shares Offered</u> 7.0	<u>Amount Raised</u> \$98.0	<u>Total Assets</u> \$320.5	<u>Debt</u> \$100.3	<u>LTM Revenues</u> \$1,003.2	<u>LTM EBITDA</u> \$3.2	<u>LTM Net Income</u> (\$10.0)	<u>LTM Cash Flows</u> \$13.2

nm: not meaningful

### Recent Merger and Acquisition Transactions for a Majority Stake (dollars in millions)

Transaction Date	<u>Target</u>	Acquirer	Transaction Size	<u>% Bought</u>	LTM Revenues	<u>EV/Revenues</u>	Size o	f M&A Transactions
8/31/2015	N/A	Confidential	\$3.0	100%	\$5.5	0.5x	9	
8/17/2015	Lomond Industrier AB	Volati AB	\$63.2	100%	\$125.9	0.5x	8	
8/5/2015	National Hickman	Masonite International	\$82.0	100%	\$110.0	0.7x		
7/31/2015	ProBuild Holdings, Inc.	Builders FirstSource, Inc.	\$3,448.1	100%	\$4,483.4	0.8x	6	
7/17/2015	Carlton Manufacturing Limited	CPI Mortars Limited	\$5.1	100%	\$5.1	1.0x	7 7   6 7   5 7   4 7   3 7   2 7   1 7	
7/3/2015	Lafarge S.A.	Holcim Ltd.	\$31,979.3	88%	\$14,591.2	2.2x	L 4	
4/1/2015	Ferrara Brothers Bldg. Mats.	U.S. Concrete, Inc.	\$60.0	100%	N/A	N/A		
3/18/2015	Hitachi Metals Techno, Ltd.	The Carlyle Group LP	\$236.2	97%	\$210.9	1.1x		
2/13/2015	Hafary Holdings Limited	Hap Seng Consolidated	\$112.7	51%	\$73.1	2.0x	0	
2/2/2015	(Sawmills/Planing Company)	N/A	\$0.6	100%	\$1.6	0.4x	L <sup>85</sup> 2	10 100 500 7500 7510 5100 70 75500
12/4/2014	Erreplast S.r.l	D&D Holding srl	\$3.4	60%	N/A	N/A	7 53	7510 5100 7
9/22/2014	Hudson Building Supplies	HTH Stores Pty Limited	\$17.3	100%	N/A	N/A		
9/1/2014	Tropical Shipping	Saltchuk Resources, Inc.	\$220.0	100%	N/A	N/A	LTM R	evenues Reported
7/16/2014	Flint Hills Resources	Flint Hills Resources, LLC	\$2,121.0	100%	\$768.8	2.7x	8	
6/30/2014	Slone Lumber Company, Inc.	Builders FirstSource, Inc.	\$8.7	100%	\$17.0	0.5x	7	
6/6/2014	(Wood Pallets Company)	N/A	\$0.9	100%	\$4.1	0.2x	<u>6</u>	
6/1/2014	Huntsmans Quarries Limited	Breedon Aggregates	\$28.5	100%	\$13.4	2.1x		
5/31/2014	(Cabinet Company)	N/A	\$0.2	100%	\$0.5	0.3x	<b>N</b> <b>N</b> <b>N</b> <b>N</b> <b>N</b> <b>N</b> <b>N</b> <b>N</b>	
5/23/2014	Citywide Holdings Pty Ltd.	N/A	\$2.3	52%	N/A	N/A	jo 4	
10/7/2013	Texsa S.A.	SOPREMA SAS	\$16.3	100%	\$88.3	0.2x	ад 3 — — — — — — — — — — — — — — — — — —	
10/7/2013	Tenryu Lumber Co., Ltd.	N/A	\$106.5	85%	\$185.3	0.6x		
4/1/2013	(Cabinet Company)	N/A	\$0.6	100%	\$1.4	0.4x	1	
3/31/2013	Asahi Fiber Glass Co., Ltd.	ORIX Corporation	\$320.5	<b>96</b> %	\$395.3	0.8x	0	ా <b>ల</b> ాల
3/1/2013	(Cabinet Company)	N/A	\$0.5	100%	\$1.1	0.4x	1.53 <sup>10</sup> 153	0.15 100 75100 7515 100 75100
Median of the	Median of the 24 M&A Transaction Targets		\$22.9	100%	\$73.1	0.6x	7 ^	7 32

#### Definitions of Financial Terms Used in this Quarterly Industry Update:

Enterprise Value (EV): Market Value of Equity + Market Value of Debt - Cash

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): Profitability metric sometimes also referred to as operating profit or operating earnings.

Gross Cash Flows: Net Income + Depreciation and Amortization Expense

Latest Twelve Months (LTM): Financial information is as of the latest twelve months through the date of this Quarterly Industry Update.

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